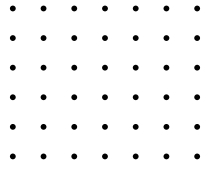
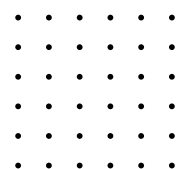




**DIMENSION**  
INVESTMENTS



**YOUR RELIABLE LOCAL INVESTMENT PARTNER  
WITH ADVANCED INTERNATIONAL COVERAGE**





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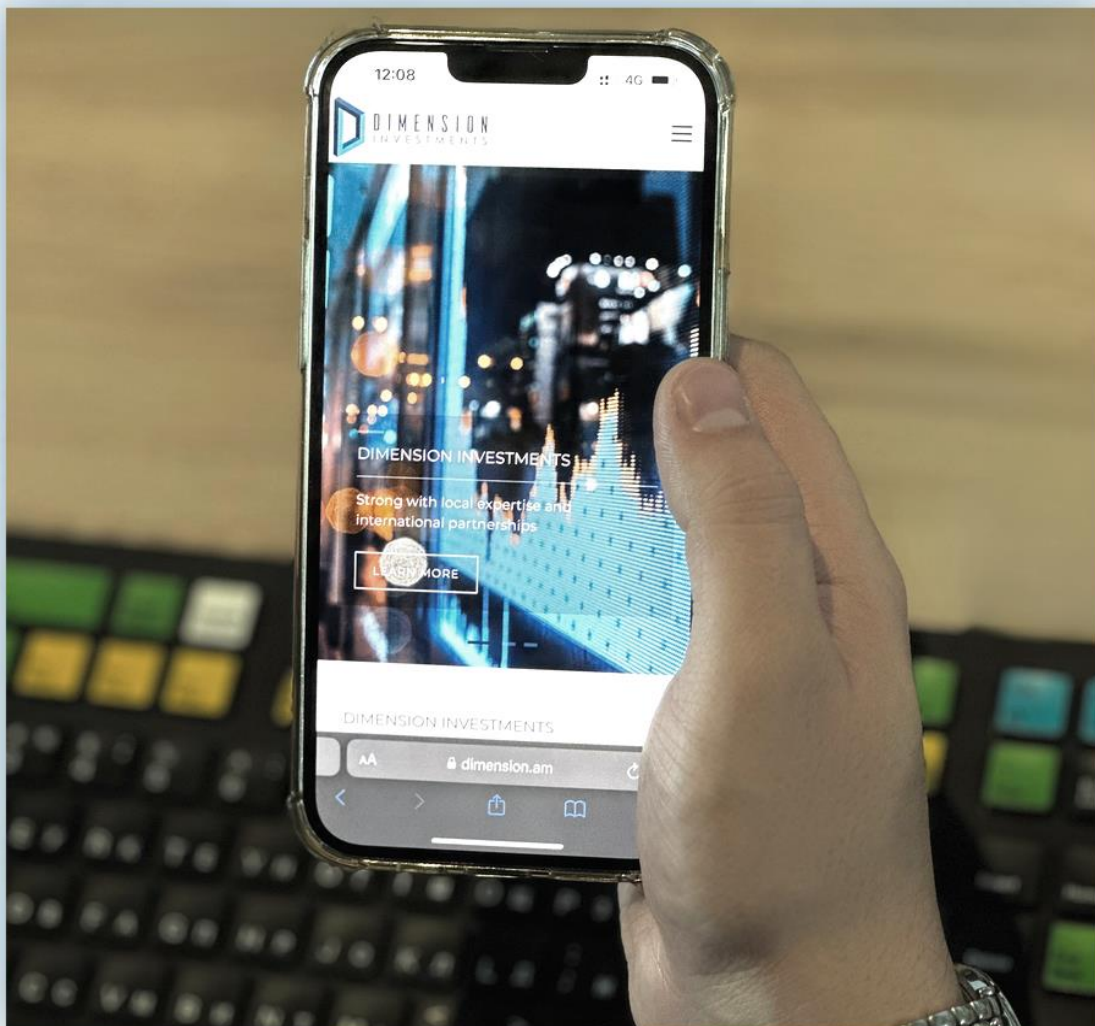
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# ABOUT DIMENSION

01

Since its founding in 2018, Dimension Investments has constantly delivered high-quality services, always putting clients first by being their most reliable and insightful financial services partner in Armenia. Dimension provides a wide range of solutions and comprehensive support across Investment Banking, Global Markets, Asset Management and Securities Custody.



Dimension's capabilities are fortified by its independence and high integrity, multi-perspective and client-centric culture, professional team, diverse & highly engaged shareholders and global network of clients & counterparties. The principle of the company is to provide high quality of services and to show an individual approach to each partner and customer.



“There are always new dots to connect and new perspectives to offer. While being well-versed in traditional financial solutions, we never stop looking for the better, faster and the more effective.”

Carel Hofstra  
Shareholder and member of the Board of Directors

## MISSION

Our mission is to put clients first by being their most reliable, insightful and effective investment services partner in Armenia, while maintaining the firm's high integrity.

## VISION

Our vision is to be the most impactful and successful investment firm in Armenia, always breaking new grounds and providing world-class services offered to the best clients in the market.

# OUR SHAREHOLDERS

02

At Dimension Investments, we have a collaborative team with members from diverse nationalities, backgrounds, and areas of expertise.

Our shareholders come from Armenia, Europe, and the United States. This diversity enriches our perspective, fosters innovation, strengthens our global reach and maintains high standards of corporate management.

We consider a broad spectrum of viewpoints when making strategic decisions. This results in well-rounded, comprehensive approaches to investment opportunities.



**Davit Hakobyan**

Davit is the founder of Dimension Investments. He worked for Deloitte Armenia as Legal Manager, and used to coordinate the Transparency International Anti-Corruption Center's project for a fair and accountable mining sector in Armenia. Davit earned an LLM Degree at the University Paris 1 Pantheon-Sorbonne (France) and is a practicing lawyer in Armenia.



**Carel Chris Hofstra**

Carel has almost 20 years of experience managing teams in Armenia, Central Asia and the Middle East. He led the Armenian Office of International Centre for Migration Policy Development (ICMPD), worked at the Organization for Security and Cooperation in Europe (OSCE) as Program Manager and Deputy Head of Office. He holds a master's degree in Dutch Civil Law from Leiden State University. Carel is the former Honorary Consul of the Netherlands in Armenia.



**Armen Grigorian**

Armen has experience in the financial field since 1993. He has served on the boards of over 20 companies and co-founded and is managing partner of Redmount Capital Partners and Redmount Mergers & Acquisitions. Redmount operates through offices in Newport Beach, California and New York, and has grown since 1993 by bringing together the banking, institutional asset management, M&A, and private equity experience of its managing partners to execute complex business strategy.



OUR  
VALUES 03

# Doing Business With Integrity: We Focus on Core Values

## Quality and High Professionalism

We offer wide-range of financial services, ensuring the high quality of services provided, always keeping our clients' interests first. We take an individual approach to each partner and customer by building stable and long-term relationships. The company is guided by internationally recognized corporate governance norms and principles of collegial decision making.

## Team Approach

Our team members share common values and are committed to the company's strategy. The employees of Dimension Investments are dedicated and united, and spare no effort and energy to properly carry out every project. We share our experience with each other, thereby creating effective working relationships.

## Confidentiality

The confidentiality of personal information of our customers is of utmost importance. Guided by the legislation of the Republic of Armenia, we guarantee the security of information about our customers and partners.

## Integrity and Honesty

Building on our reputation, we highly value trust, honesty and business ethics. We are a reliable financial institution in the financial market of the Republic of Armenia that acts within the framework of fiduciary responsibilities when providing services to investors.

OUR  
SERVICES





# INVESTMENT BANKING

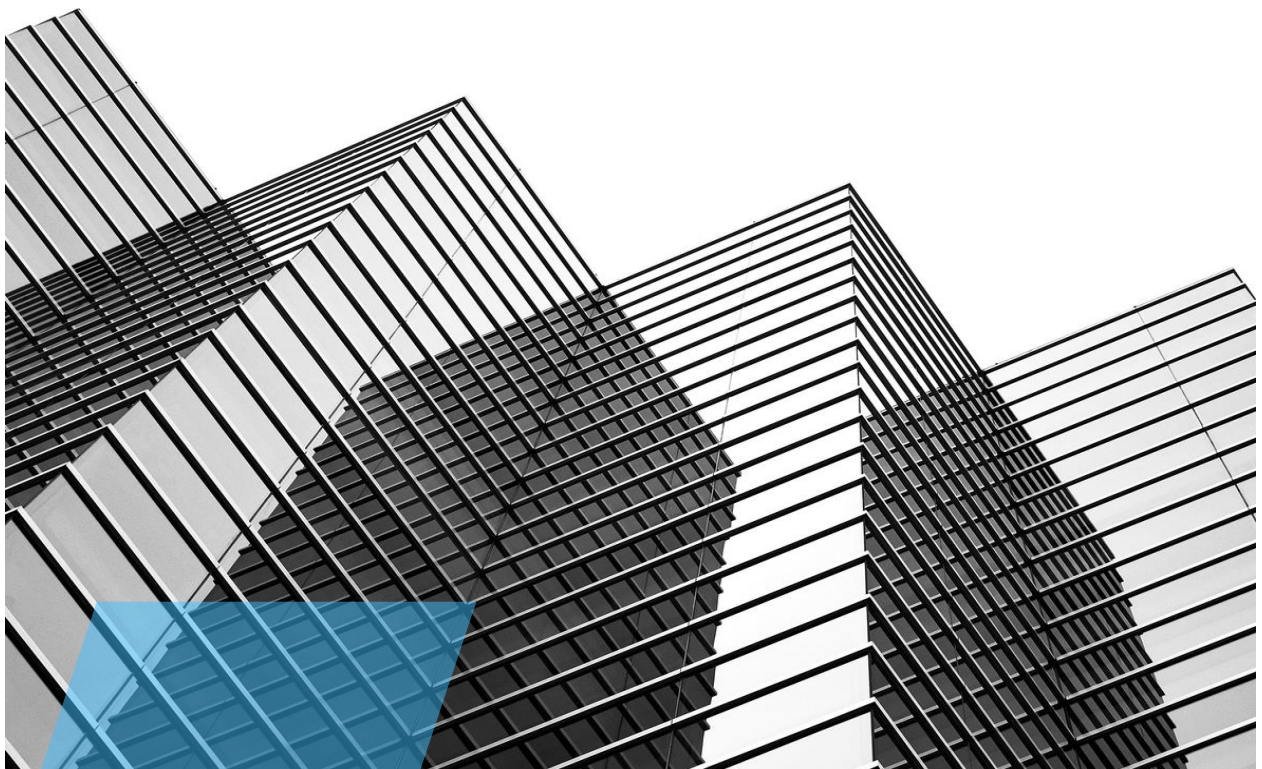
Dimension works to deliver investment banking services for a broad range of industries.

Capital Markets Advisory is one of the key business areas of Dimension Investments and an integral part of its ability to achieve the Mission and Vision of the company. It consists of **mergers & acquisitions (M&A) advisory, balance sheet advisory & capital restructuring, private and public placements, and research & analysis services.**

We have years of experience in executing large and complex corporate securities transactions in the Armenian capital market and beyond.

By upholding our mission statement and our fiduciary duties, we put the interests of clients first and offer comprehensive services covering all aspects of dealing with securities: **underwriting, exchange listing, market making and corporate registry services.**

Our Capital Markets Advisory team consists of experienced investment banking professionals from Armenia, Europe, and the United States.



Dimension has already a rich experience in effectively providing market making and underwriting services, due to which it has maintained a reputation of a reliable partner.

Dimension is affiliated with international investment companies, providing clients and partners with international exposure, networks, and years of experience in offering a wide variety of investment banking services.

## Selected Deals



Placement

AMD 4,000,000,000  
11.5%, 27-Months  
12 October 2023




Placement

USD 2,000,000  
6.25%, 27-Months  
12 October 2023




Has raised growth capital

Dimension acted as Exclusive Financial Advisor




Acquisition



Buy-Side M&A  
Advisory  
Dimension



Dimension acted as the Sole 2022 Post-IPO Market Maker of ACBA Bank's common shares



IDBank

Dimension acts as the Sole Market Maker of IDBank's bonds



Placement

AMD 500,000,000  
11.5%, 2-Year  
19 July 2022



Placement

USD 3,000,000  
6.25%, 2-Year  
19 July 2022



Dimension acts as the Sole Market Maker of Fast Credit Capital bonds

# GLOBAL MARKETS

Within its global markets activities Dimension Investments provides services to legal entities, financial institutions and individual clients. Services include:

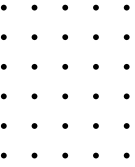
- **Trading and Execution** across the globe in Fixed Income, Equity, Structured Products and Derivatives
- **Prime Brokerage** services for the clients setting up a brokerage account with Dimension
- **Liquidity Management** services for corporate clients
- **Hedging** solutions

We provide access to Armenian local capital markets as a direct member of Armenia Securities Exchange (AMX) as well as to other markets through a wide network of more than 100 partners all over the world.

Dimension provides Prime Brokerage account opening in different currencies (AMD, USD, EUR, RUB) as well as currency conversion services.



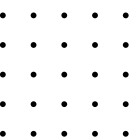
# SECURITIES CUSTODY



Dimension Investments is a member of AMX since June 2019 and a licensed Account Operator of the Central Depository of Armenia.

Our arrangements with leading custody providers across the globe allow our customers to securely held their assets. We provide **Clearstream**, **Euroclear** and **DTC** settlement and safekeeping through sub-custodian counterparties.

Dimension maintains a total of **more than 400** custody client accounts making us one of the largest custody services providers in Armenia. Moreover, Dimension is one of the largest registry keeping providers in Armenia.



# ASSET MANAGEMENT

In the Armenian capital markets, Dimension Investments is involved in managing its own investment portfolio of equity and debt instruments, as well as two open, non-public, leveraged fixed income funds.

In international markets, Dimension Investments offers private portfolio and wealth management solutions to institutional clients, high net worth individuals, and other investors based in Armenia and abroad.

We facilitate and enhance our clients' portfolio and private wealth management. Solutions range from brokerage account opening, retirement and goals-based planning to delivering financial advice & recommendations based on carefully constructed portfolios and smart rebalancing. The service is supplemented by regular, relevant, and transparent portfolio performance reporting.



# LEGAL SERVICES

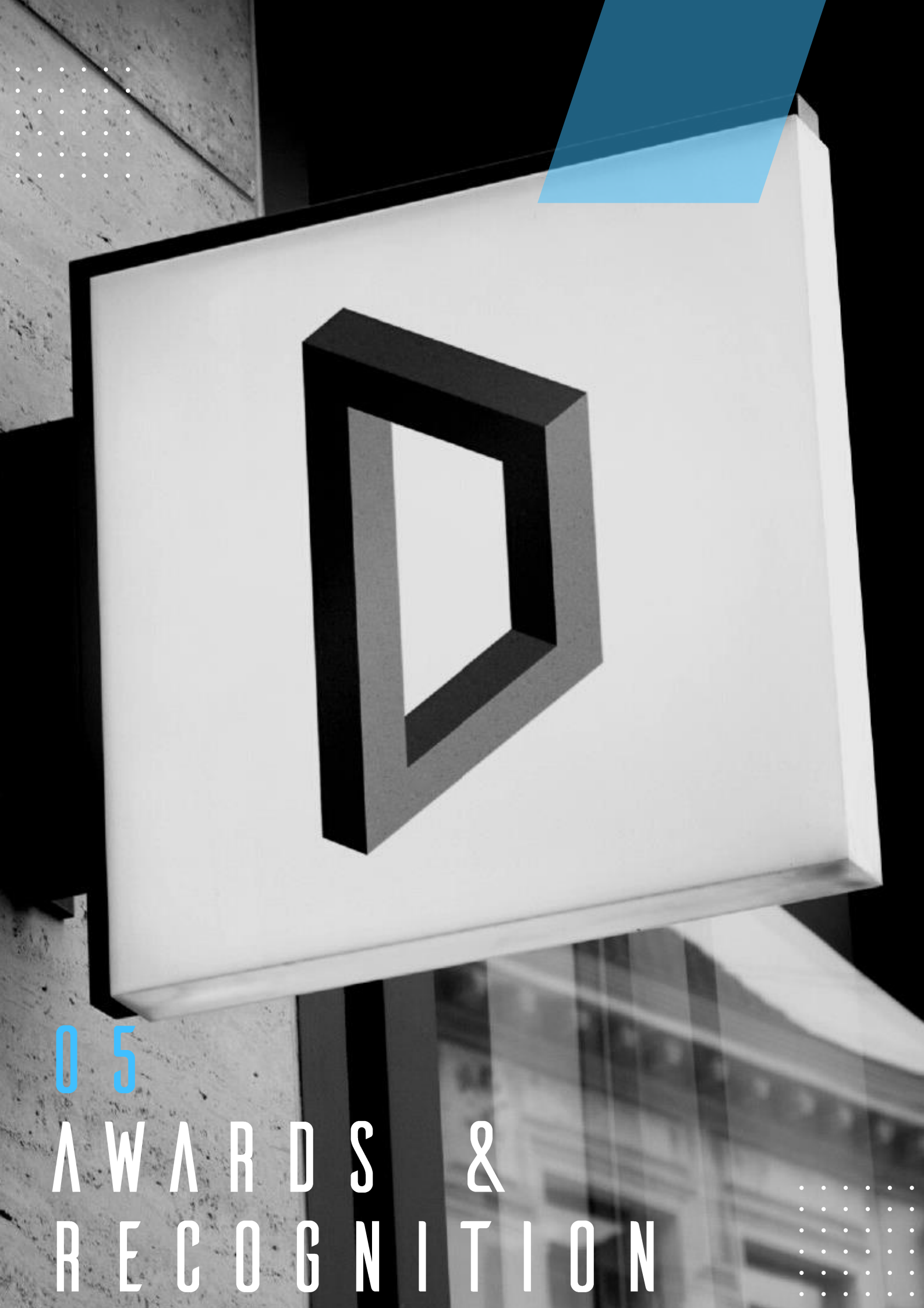


Clients and partners of Dimension Investments can have access to a wide range of legal services through affiliated consultancy firm Dimension Legal LLC.

**Dimension Legal** is a niche corporate consultancy firm based in Yerevan and with a global reach. Its specialty lies within Corporate transactions, Corporate and Project Finance, Deal Structuring, Fund Registration & Management, Risk mitigation, Governance, Compliance and other areas.

Dimension Legal lawyers are trained to the highest professional and ethical standards to confidently address the most complex cross-border matters.

Dimension Legal team provides legal support to Dimension Investments and its clients across Investment Banking, Global Markets, Asset Management and Securities Custody.



05

AWARDS &  
RECOGNITION

Dimension CJSC was registered and licensed by the Central Bank of Armenia on September 28, 2018.

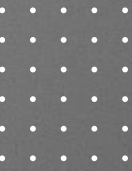
Dimension Investments is a member of Armenia Securities Exchange (AMX) since June 2019 and is a licensed Account Operator of the Central Depository of Armenia (CDA).



Dimension Investments received **Best Account Operator Award** by the AMX in **2020** and **2021**.

Dimension Investments received **Best Collaborative Member of Depository System Award** by the Central Depository of Armenia on AMX Awards **2023**.





# CONTACT INFORMATION

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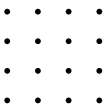
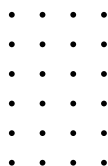
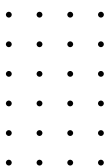
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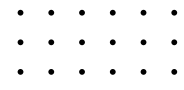


www.dimension.am



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Investments in illiquid financial instruments come with a high level of risk and are suitable primarily for sophisticated investors who can withstand such risks. Foreign-currency-denominated financial instruments and securities are subject to exchange rate fluctuations, which can impact their value and income. Other risk factors include political, economic, credit, and market risks.

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